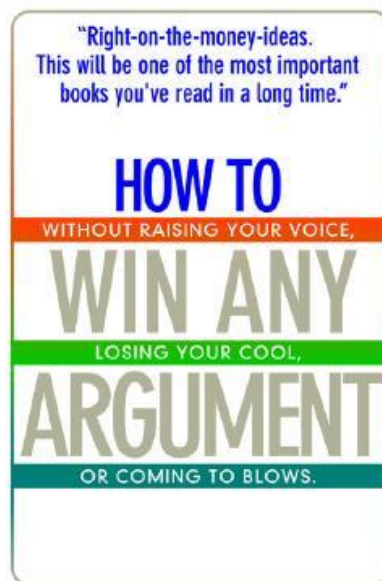




How to Win Any Argument: Without Raising Your Voice, Losing Your Cool, or Coming to Blows

Robert Mayer

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The art of argument. It's mysterious and powerful. It's the art of having things go your way. But also it's the art of getting out of your own way. It's having The Moves. But it's also about having The Touch. Mayer drives home his eye-opening lessons in a light, humorous, page-turning read filled with personal and celebrity anecdotes and riveting tidbits.

How to Win Any Argument: Without Raising Your Voice, Losing Your Cool, or Coming to Blows Details

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From Reader Review How to Win Any Argument: Without Raising Your Voice, Losing Your Cool, or Coming to Blows for online ebook

Ali Aljawad says

weak !

Sirad says

Didn't learn much from this book; lots of anecdotal stories that don't mesh well with the topic at hand. Very confusing format.

Steve says

Don't be mislead by the title; like most books on this subject, it's less about "winning arguments" than it is communicating effectively. This always involves changing one's self, not trying to change others.

Gary Leddy says

Arguments are essential to gaining a better understanding of life. This book argues (or attempts) that by reading it, the reader will be fully equipped on: "how to win any argument, without raising your voice, loosing your cool, or coming to blows." With a title like that, how could one not be intrigued.

Unfortunately, the author totally missed the mark. "The art of argument" is the opening line of the books description, this is much more relatable to the books content. The book is an overarching synopsis of what an argument is (which, I quite enjoyed). However, he totally missed the point of the title, by not showing the reader how to formulate a concise argument based on a set of reasons or any evidence to support a conclusion.

If you are someone who is new to the concept of arguing (without anger), looking to gain better insight into HOW arguments are structured by identifying the premise and conclusion, then this book is not (in my opinion) the best place to start. This is however, (aside from the misleading title) a good book on the art of an argument as a whole subject. It contains many insightful ideas to add to ones repertoire once you understand the basics first.

Madisen says

Very good insights and easy steps. More business heavy than I was expecting but still applicable in most situations. Educational and fun. Highly recommend.

Abhi says

...the process builds up slowly (you first work on your "self control", then build a "consent zone"...) until you're sure enough you can finally throw a "Hail Mary".

The book is craftily built with real-life examples on how people managed, or failed, to "win an argument". Well, all the examples are not about winning arguments, but about one of the few things that are needed in you so that you can "win an argument".

That, in a way, is a drag in the method. I felt there are a lot many things that need to be in your head when you just want your trousers dry-cleaned neatly, or bargain with the hotel manager for a loss that you incurred, thanks to a lousy concierge. In the end, there is just a big heap of stuff you need to get right. The chapters could have been better edited. But otherwise, all that Bob says is fairly true and believable...

Paul, says

Okay book. Some good points, but much more theoretical than how to.

Daniel Schulte says

This was a terrible book. The writing style was difficult to follow. There were several times I had to re-read a paragraph or sentence, not because it was making a really insightful point, but rather because I couldn't actually figure out what he was trying to say.

Alex says

It was a controversial reading. Sorry Robert but it was really hard to follow your writing. I would say probably you are as good as lawyer as you are poor as book author. Having said that, the book starts slow but then several take home message come up and are a lot useful. 5 stars for contents, 2 stars for the writing, finally 4 stars.

Chelsea E says

I feel like this book was very interesting. I feel like it gave a lot of tips on how to give a convincing argument without having to be rude and angry or steep to low blows. I feel there is a lot of stuff in there that can apply to daily life. Applying the tactics will be easier said than done but it gives good insight on where and how to start.

Kim Gonzalez says

Pretty good read...a little drawn out.

Maryam Qayed says

A very useful book.. I purchases this book at a time when i really wanted to get better in the art of winning argument and negotiation..

This book has definitely help me to get better

Yaroslava Yakovenko says

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Cherie says

It wasn't what I thought. It's an excellent book for someone in sales. It was difficult to follow at times due to all of Robert Mayer's examples, but I got a lot out of it.

Ryann says

Well written and helpful!
