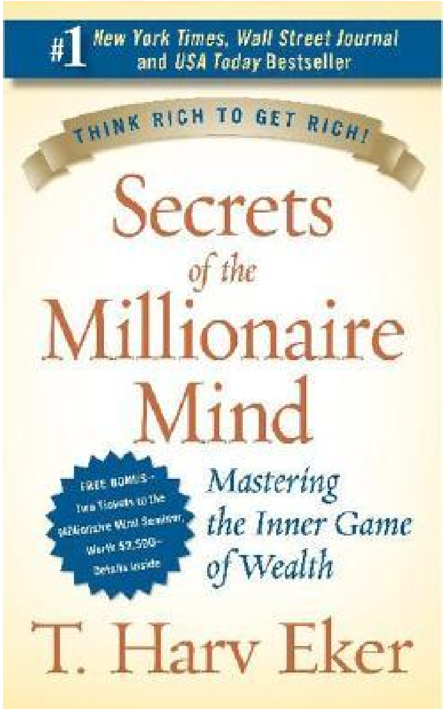

Secrets of the Millionaire Mind: Mastering the Inner Game of Wealth

T. Harv Eker

Secrets of the Millionaire Mind: Mastering the Inner Game of Wealth

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Secrets of the Millionaire Mind: Mastering the Inner Game of Wealth T. Harv Eker
Secrets of the Millionaire Mind reveals the missing link between wanting success and achieving it!

Have you ever wondered why some people seem to get rich easily, while others are destined for a life of financial struggle? Is the difference found in their education, intelligence, skills, timing, work habits, contacts, luck, or their choice of jobs, businesses, or investments?

The shocking answer is: None of the above!

In his groundbreaking *Secrets of the Millionaire Mind*, T. Harv Eker states: "Give me five minutes, and I can predict your financial future for the rest of your life!" Eker does this by identifying your "money and success blueprint." We all have a personal money blueprint ingrained in our subconscious minds, and it is this blueprint, more than anything, that will determine our financial lives. You can know everything about marketing, sales, negotiations, stocks, real estate, and the world of finance, but if your money blueprint is not set for a high level of success, you will never have a lot of money—and if somehow you do, you will most likely lose it! The good news is that now you can actually reset your money blueprint to create natural and automatic success.

Secrets of the Millionaire Mind is two books in one. Part I explains how your money blueprint works. Through Eker's rare combination of street smarts, humor, and heart, you will learn how your childhood influences have shaped your financial destiny. You will also learn how to identify your own money blueprint and "revise" it to not only create success but, more important, to keep and continually grow it.

In Part II you will be introduced to seventeen "Wealth Files," which describe exactly how rich people think and act differently than most poor and middle-class people. Each Wealth File includes action steps for you to practice in the real world in order to dramatically increase your income and accumulate wealth.

If you are not doing as well financially as you would like, you will have to change your money blueprint. Unfortunately your current money blueprint will tend to stay with you for the rest of your life, unless you identify and revise it, and that's exactly what you will do with the help of this extraordinary book. According to T. Harv Eker, it's simple. If you think like rich people think and do what rich people do, chances are you'll get rich too!

Secrets of the Millionaire Mind: Mastering the Inner Game of Wealth Details

Date	:	Published February 15th 2005 by Harper Collins Business
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From Reader Review Secrets of the Millionaire Mind: Mastering the Inner Game of Wealth for online ebook

Mohammed Alsaleh says

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Tiffany says

I seriously loved this book. If you liked "Think and Grow Rich" or "Rich Dad, Poor Dad", you probably will too.

Let's get past what might bother some people:
-there's a good bit of promotion for Eker's seminars.
-there is a very black and white view of people (rich and poor). To be fair, though, Eker points out this himself, explains that he is using it as an illustrating tool, and (some people miss this) tries to help the reader understand that he is not talking about rich/poor people but rich-poor MINDSETS.
-every chapter ends with affirmations.....I know that bugs some.

Pros:
Amazing analysis of how people think, how those thoughts help/sabotage you, and how to change your thought patterns. My husband and I both read it and found ourselves doing some major self-discovery. This book has a financial focus, but I honestly feel like the tools here could be used toward any area that you want to self-improve. If you can get past some of the new-age stuff (it doesn't bother me), it's worth a look. When I finished reading it, I found myself so excited that I wanted to run out and buy it for friends/family, but....nothing offends people like handing them a book on finances or self-help!

Chad Warner says

This short (3-hours in audio) book is about developing the mindset required to become rich. The author defends the wealthy lifestyle, then provides motivation and action steps to become rich yourself. There’s nothing novel; the advice is common to financial self-help books: take responsibility for your life, have an abundance mindset, set high goals, own your own business, specialize, serve others, and earn passively.

The author focuses on monetary riches, not general wealth or happiness, which other self-help books do. I didn’t like the author’s in-your-face style (in the audiobook, he’s practically yelling). He’s quite harsh on the poor and middle class; although I agree that people’s financial situations are often a result of their own choices, sometimes things are beyond a person’s control. I also didn’t like the pseudo-scientific garbage about using your subconscious to emit energy that influences “the universe” to respond to your wishes.

I listened to the audiobook because it was recommended by The Wealthy Freelancer (my review), and by a fellow web designer.

Notes
• Seek abundance, not poverty or comfort.
• Identify your gifts/skills, then use them to solve problems for as many people as possible.
associate with the rich. admire, learn from, and spend time with rich people.
• Poor people trade time for money. Rich people get paid for their results. The best way is to own your own business, to take advantage of tax benefits. The next best is becoming a commission-based salesperson, network marketer, or consultant.
• What you focus on expands; what you track increases. Focus on increasing net worth.
• Set aside 10% of earnings for investing, and another 10% for play.
• You’re only growing when you’re uncomfortable.
• Use power thinking, not positive thinking. Positive thinking is unrealistic optimism (pollyannaism), but power thinking is entertaining only thoughts that support happiness and success.

Jason Navallo says

Good read for anyone who wants to become successful. I read it in a couple of days on the train. I learned quite a few things, but I wish there were more examples in the book, and a little more information about the author's career.

Alaa Abuitiewi says

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Hussain Hamadi says

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Matt Evans says

"Who The Heck is T. Harv Eker and Why Should I Read This Book?" is the title of the first chapter. I won't give away the secret, but I'll tell you this much: T.H. Eker is worth millions. That's why you should read this book.

The book is divided into two parts: 1) Your Money Blueprint and 2) The Wealth Files: Seventeen Ways Rick People Think AND Act Differently From Poor and Middle-Class People. We'll skip Part One and go straight to Part Two.

These Seventeen Maxims for Wealth comprise roughly 130 pages of text, so I won't hope to cover tham all. Instead, I'll list my favorite Maxim.

#7: RICH PEOPLE ASSOCIATE WITH POSITIVE SUCCESSFUL PEOPLE. POOR PEOPLE ASSOCIATE WITH NEGATIVE OR UNSUCCESSFUL PEOPLE.
The real reason I chose thie Wealth File is for this thought (and for my money, it's the best line in the book): "Instead of mocking rich people, model them. Instead of shying away from rich poeple, get to know them. Instead of saying, 'Wow, they're so special,' say, 'If they can do it, I can do it.' EVENTUALLY, IF YOU WANT TO TOUCH A MILLIONAIRE, YOU'LL BE ABLE TO TOUCH YOURSELF!" [ALL CAPS added by me.]

Please Note: the obverse of that last line doesn't hold true; i.e., if you touch yourself often, you won't necessarily get to touch millionaires.

But, you've got to admit, great advice, no? (It makes you wonder why every teenage boy isn't already a millionaire!)

Owen says

Yes, I really did read it, the whole damn thing. I'm in a business coaching group and one of the other members was raving about it, so I figured it was worth a try.

It starts out with a very interesting perspective, looking at how our thought and behavior patterns around money are formed by our childhood experiences, particularly seeing what our parents did (which we later either replicate or rebel against). That gave me something to think about: my parents both grew up at the tail end of the depression and during the war, my dad effectively without a father and my mom without a mother. But for my mom this translated into an appreciation for the bohemian/artistic/intellectual life, where money isn't nearly as important as culture and experience, while for my dad it translated into a quiet struggle for recognition and security. Needless to say, their marriage didn't last. But I'd never before thought about how closely that must've been related to their different views about money and success.

For myself, I've always seen wealth as an infallible correlate of bad taste, stupidity, and rudeness: the more money someone has, the less likely they are to be someone I'll enjoy spending time with. So it's kinda no surprise that I'm not exactly financially secure, let alone well-off, myself—and the point where I identified that was the book's climax, as far as I'm concerned.

After that, it devolves into a series of success tips, affirmations, and declarations which sidestep the moral contradictions of capitalism and teach you that the key is simply to welcome wealth into your life. There are certainly some interesting thoughts along the way, but it gets a little tiresome to hear nothing but cheerleading for "success" in the form of nothing but money. I'm sure someone's developed a version of this pep talk which speaks the languages of anarchism, socialism, and communalism. This version, though, which assumes your heroes include Donald Trump and Jack Welch, is not a book for me.

Wellington says

It’s all mental!! Some of the biggest differences between us are the way we approach life. This book fell in my lap during a time when I’m on the brink of a tremendous financial opportunity. Instead of walking in like a dog begging for dinner, this book got me thinking of the potential in me – the potential in all of us.

The book is built around 17 points (do you see yourself in any of them?):

1. Rich people believe "I create my life." Poor people believe, "Life happens to me."
2. Rich people play the money game to win. Poor people play the money game to not lose.
3. Rich people are committed to being rich. Poor people want to be rich.
4. Rich people think big. Poor people think small.
5. Rich people focus on opportunities. Poor people focus on obstacles.
6. Rich people admire other rich and successful people. Poor people resent rich and successful people.
7. Rich people associate with positive, successful people. Poor people associate with negative or unsuccessful people.
8. Rich people are willing to promote themselves and their value. Poor people think negatively about selling and promotion.
9. Rich people are bigger than their problems. Poor people are smaller than their problems.
10. Rich people are excellent receivers. Poor people are poor receivers.
11. Rich people choose to get paid based on results. Poor people choose to get paid based on time.
12. Rich people think "both." Poor people think "either/or."
13. Rich people focus on their net worth. Poor people focus on their working income.
14. Rich people manage their money well. Poor people mismanage their money well.
15. Rich people have their money work hard for them. Poor people work hard for their money.
16. Rich people act in spite of fear. Poor people let fear stop them.
17. Rich people constantly learn and grow. Poor people think they already know.

It’s an easy read … short and energetic. Keep your ears open and you are sure to find a few nuggets that could get your head spinning and realizing that the state of your life is and always been the result of YOU!!

Jay says

Secrets of the Millionaire Mind - Being true to your mission

This is from the book - Secrets of the Millionaire Mind.

"Your life is not just about you. It's also about contributing to others. It's about living true to your mission and reason for being here on this earth at this time. It's about adding your piece of the puzzle to the world. Most people are so stuck to their egos that everything revolves around me, me, and more me. But if you want to be rich in the truest sense of the word, it can't only be about you. It has to include adding value to other people's lives."

This extract just really touched my heart. I connected to this and I feel like what I'm really doing right now in IMG is my piece of the puzzle to this world. In my company, it's really about the mission and changing people's lives for the better through financial education.

Our country lacks this, and there are so many lives wasting away because people are too caught up doing the things that don't really matter, and yet they wonder why they are still in the rat race... working so hard but getting nowhere financially. They own the best toys thinking that their retirement plan would come easy when they're older.

That's way too wrong! Wake up. It doesn't . You may earn more when you're older but it will only be harder to save since your lifestyle also changes, you spend more. And before you know it, you haven't really saved anything significant.

What will you do then? Keep working after 60? Depend on your kids for your needs? Guess when all the illnesses will come in? That's right! When you're old and if you lacked the foresight, you probably didn't save enough either. Too bad.

Afrah says

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Mohamed Tohami says

Great book full of practical ideas. The best part I liked is the Money Management System. What i didn't like is the excessive referring to The Millionaire Mind Intensive Seminar. The author refers people to it too many times throughout the book.

Here's what I learned from this book:

- Your income can grow only to the extent that you do.

- The Law of Income: You will be paid in direct proportion to the value you deliver according to the marketplace.

- It’s time to stop hiding out and start stepping out.

- The size of the problem is never the issue -- what matters is the size of you!

- The vast majority of millionaires became rich by being in their own business.

- Until you show you can handle what you’ve got, you won’t get any more! You must acquire the habits and skills of managing a small amount of money before you can have a large amount.

- The more your money works, the less you will have to work.

- Author's definition of financial freedom is simple: it is the ability to live the lifestyle you desire without having to work or rely on anyone else for money.

- Long-term versus short-term: poor people work to earn money to live today; rich people work to earn money to pay for their investments, which will pay for their future.

- If you are willing to do only what’s easy, life will be hard. But if you are willing to do what’s hard, life will be easy.

- To get paid the best, you must be the best.

Ahmad Alahmadi says

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Jenna Regis says

I've read this book 3 times now, and each time I get something new out of it. Teaches you to expand your mind, how to think like a highly successful person, teaches you to eliminate previous ways of thinking and expand your horizons. Truly motivating.