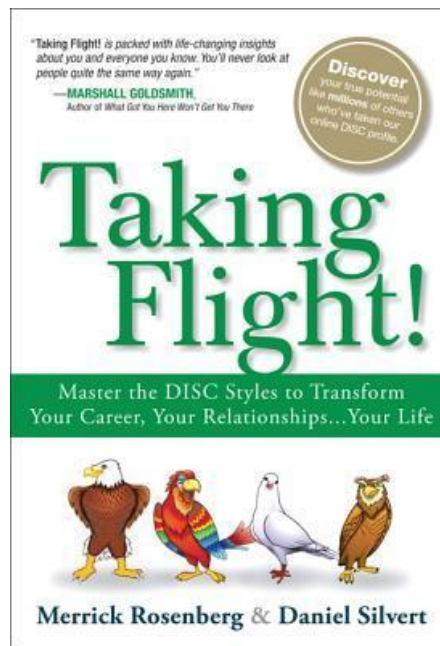




Taking Flight!: Master the DISC Styles to Transform Your Career, Your Relationships... Your Life

Merrick Rosenberg , Daniel Silvert

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Use DISC to discover profound hidden patterns of human behavioral style, gain deeper self-awareness, maximize your personal strengths, and influence others more powerfully than ever before! Taking Flight illuminates the proven DISC four-style model of human behavior, and shows how to use it to become a far more effective leader, salesperson, or teacher; revitalize your career; build deeper personal relationships; fully leverage your natural gifts, and empower everyone around you. Drawing on their immense experience coaching executives and training world-class organizations, Merrick Rosenberg and Daniel Silvert introduce DISC through a fable that's quick, fun, and easy-to-understand. You'll discover why you "click" with some people and "clank" with others, and what really drives your decisions and actions. You'll learn exactly how to identify others' behavioral styles and choose the best ways to interact with them. You'll walk through creating a personal action plan for improvement -- and then systematically making the most of your strengths, working around your weaknesses, and supercharging your personal performance! If you're already familiar with DISC, this book will help you use it more effectively than ever before. If you're new to DISC, it will change your life -- just as it has for thousands before you!

Taking Flight!: Master the DISC Styles to Transform Your Career, Your Relationships... Your Life Details

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From Reader Review Taking Flight!: Master the DISC Styles to Transform Your Career, Your Relationships... Your Life for online ebook

Santiago Torre Escudero says

Es un libro que es su momento compré en ebook y que suelo comprar ahora en papel para regalar a clientes. Es una fábula sobre pájaros y después explicaciones muy adecuadas sobre el model DISC de dimensiones del comportamiento.

Una lectura mu, pero que muy recomendable

Ricardo Fernandes says

So simple to understand the what is DISC and how we can use this powerful tool on our regular day.

Haya ald56 says

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Melanie says

This book is for you if you are interested in psychometric profiling but are turned off by answering those endless questions in online tests.

Through the medium of a parable the authors outline the key traits of the 4 main personality types of the DISC profile. The story gives insights into the behaviour of the different types, their communication style and key strengths.

This book is for you if you want to understand a little more about yourself, or if you are interested in how to manage teams that incorporate a number of different types.

Are you an eagle, an owl, a dove or a parrot? Read the book to find out.

James says

Betcha didn't know you could learn something about your personality from birds, did you? In this book, the authors use a parable of birds to explain four different personality types. While the book is fun, engaging, and practical, I found it to be a little too light on the theory and mechanics of the test. Granted, I am a personality test junkie, so I do find that sort of thing fun. Nevertheless if you've never taken a personality test encore, or if you are like me and enjoy taking any you come across, you'll want to pick this book up.

Anna says

The book describes four most common types of personalities (DISC) in a very approachable way. It starts with a story about birds and how each of them approach common problem. Because of that, it is very easy to read, even if you're not currently in a mood to focus and analyze the characteristics of personalities. The second half of the book describes in more detail what distinguishes each type and how you can understand others better once you learn to understand their personality type and thus how they prefer to communicate. It's a good book you can read in a relatively short time before bedtime; fast to read, easy to understand and remember. Obviously it's not very scientific or sophisticated, but it allows you to learn more about yourself and I think everyone would gain something reading it.

Terence says

Easy read and very helpful. Disc is a helpful tool and this book puts the ideas in simple terms. I'd highly recommend

Rita says

" 4º Princípio - Tenha em Conta a Intenção, e não apenas o Comportamento

Nós julgamo-nos a nós próprios pelas nossas intenções e aos outros pelas suas acções. Contudo, se compreendermos melhor as intenções dos outros, podemos evitar interpretações erradas e deixar de sentir incómodo com atitudes que, de outro modo, nos poderiam magoar.

(...)

As pessoas geralmente querem satisfazer *as suas próprias* necessidades e não irritá-*lo* ou provocá-*lo*. Por outras palavras, as pessoas fazem as coisas *para* elas próprias e não *contra* si. Por isso, da próxima vez que estiver perante uma conversa difícil ou envolvido num conflito, ponha sempre a hipótese de estar a ler mal a intenção da outra pessoa.

5º Princípio - Use os seus Pontos Fortes mas não Abuse Deles

Demasiado de uma coisa boa *não* é uma coisa boa. Quando se abusa de um ponto forte, quando se aplica esse ponto forte de uma forma excessiva, ele torna-se um ponto fraco. "

{ 127 - 128 }

Joe Costephens says

This book was helpful in gaining an understanding of the DISC profile. The story that takes the first half of the book is memorable. The second half of the book is beneficial in gaining a basic overview of how our personalities might affect different areas of life. I found the book a simple primer on the DISC survey and was a good start. Unfortunately I will need to pursue other resources to further enhance applying the realities of the DISC in the work place.

MrWalterN says

It accomplishes its purposes in expanding your understanding of the DISC profile. The first half of the book is a fable of marginal quality that some might find useful.

Melissa Lee says

Cute, light read that adeptly demonstrates the various personality styles represented by DISC. Particularly good as a high-level introduction to the concept. Comes with a free 15-question quiz to quickly identify your own style. I found mine to be particularly accurate and enlightening.

Farnoosh Brock says

Learning and specializing in DiSC has truly transformed my work as a business coach working with business owners, entrepreneurs, leaders and change makers and after getting through the DiSC training with my coach, I was hungry for more information. A great book, to be exact.

My coach had not heard of the books by Silver & Rosenberg, and I totally stumbled across them by accident. First The Chameleon and now Taking Flight. Both are phenomenal in breaking down the concepts of DiSC into a lovely fable with birds in a forest, and I recommend both books to all my clients and peers.

Now about Taking Flight: I read this today, in three sittings but one day. It was so good. The first part of the book is the fable where Silvert and Rosenberg overlay the four DiSC styles onto four birds: The eagle for Dominant, the dove for Steady, the parrot for Influencer (which the book calls Interactive) and the owls for Conscientious.

The story is lovely and also informative. Every business book should read like this: fun, entertaining, conversational, weaved into a story and with the major points pulled out. Excellent delivery.

In the first section, you get an understanding of how someone in very high D, i, S, C personality style would

operate.

The second part of the book is more informative and educational as we get out of the forest and into real life situations with humans, and thus add a slight complication to our DiSC styles ;)!

The authors do a fantastic job of outlining the main styles, what it means to be heavier on one style versus the other, how your strengths can be good to a point but beyond which they can become a weakness, how you may have blind spots as well as gifts and strengths in each style. They then apply situations - individuals interacting with others, as well as groups of teams working together. They focus on workplace relationships, followed by teacher/student and then some on parenting.

You get an appendix that describes the sub-styles in detail as well.

Fantastic book. This was easy for me to read as I'm already familiar with DiSC but you would be fine reading it even if you've never heard of DiSC. Understanding ourselves helps us in understanding others.

My favorite quote from the book: "Treat others not how YOU want to be treated but rather, how THEY need to be treated."

Drheba M says

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Andy says

This is a quick read a great tool that will hepl anyone learn how to better communicate to peers, their leader, groups, or even friends and family. The birds are a great metaphor for the DISC styles and I highly recommend this book to anyone, regardless of their role or title.

Lori Schonhorst says

I enjoyed this book and found it very helpful because I already knew my DISC style. I don't think it would be as engaging if you have not explored DISC styles prior to reading the book. Quick and enjoyable read!
